



GLOBAL INDUSTRIAL PROCUREMENT & MACHINERY SUPPLY

Your Strategic Partner in International Trade



AKPAYA Teknoloji Makine Hirdavat Bilgisayar
İnşaat Sanayi ve Ticaret Ltd. Sti.

Address: Ostim / TURKEY
E-mail: info@suppliertr.com
Web: www.suppliertr.com

AKPAYA TECHNOLOGY

GLOBAL INDUSTRIAL PROCUREMENT & MACHINERY SUPPLY

Your Strategic Procurement Partner in Türkiye

SUPPLIERTR

Global Procurement & Export Platform by AKPAYA

AKPAYA Teknoloji Makine Hırdavat Bilgisayar İnşaat Sanayi ve Ticaret Ltd. Şti.

Ostim OSB Mah. 100. Yıl Bulvarı No:55A-18, Yenimahalle, Ankara, Türkiye

Tax Office: Ostim V.D. | **Tax No:** 0330938194

Tel: +90 312 354 63 66 | **Fax:** +90 312 385 19 66

E-mail: info@akpaya.com.tr

SUPPLIERTR | info@suppliertr.com | www.suppliertr.com



OUR CORPORATE STRUCTURE

AKPAYA TECHNOLOGY & SUPPLIERTR

One Corporate Structure. Industrial Supply Without Borders.

AKPAYA Technology is a Türkiye-based industrial supply and project company providing machinery, equipment and project-specific solutions to public institutions, private-sector organizations and international customers.

SupplierTR is AKPAYA's international B2B sales and supply platform, extending AKPAYA's industrial supply capabilities and project experience to global markets.

From a single machine to multi-item equipment packages and complete project requirements, **AKPAYA assumes commercial responsibility for the supply process** and coordinates the technical, commercial, contractual and delivery requirements under one corporate structure.



ONE CONTRACT. ONE POINT OF RESPONSIBILITY.

One machine, multiple equipment categories or a complete project — one responsible supplier throughout the process.

AKPAYA TECHNOLOGY

Industrial Supply & Project Company

Tender & Project Management
Machinery & Equipment Supply
Technical & Commercial Management
Contract & Documentation Management
Logistics & Delivery Coordination
Warranty & After-Sales Support

SUPPLIERTR

International B2B Sales & Supply Platform by AKPAYA

International B2B Sales
Industrial Machinery & Equipment
Multi-Product Project Supply
Export & International Delivery
Global Customer Management
Local Partner Coordination



ABOUT AKPAYA TECHNOLOGY

Experience Built Before the Company. Capability Built for the Future.

AKPAYA Technology was established in Ankara, Türkiye in 2023 to provide industrial machinery, equipment and project supply solutions for public institutions, private-sector organizations and international customers.

The company was founded by **Yakup Yaşar**, bringing together more than **10 years of professional experience** in tender management, procurement, technical specifications, supplier coordination, commercial operations and project execution.

Today, AKPAYA combines this experience with a growing network of Turkish manufacturers and suppliers, enabling the company to manage both individual equipment requirements and complex, multi-product procurement projects.

Through **SupplierTR**, AKPAYA has expanded its commercial activities into international markets, supplying and developing projects for customers across **Europe, the Middle East, Africa and Asia.**



OUR EXPERIENCE

10+ YEARS

Professional experience in procurement, tenders and project execution

2023

AKPAYA Technology established in Ankara, Türkiye

PUBLIC & PRIVATE SECTOR

Experience with institutional, commercial and project-based requirements

INTERNATIONAL MARKETS

Active project and supply activities across Europe, Africa, the Middle East and Asia

OUR APPROACH

Technical Compliance

Understanding the requirement before offering the product.

Commercial Responsibility

Clear scope, transparent terms and accountable supply.

Reliable Execution

Coordinating manufacturers, documentation, logistics and delivery.

Long-Term Partnership

Supporting customers beyond the initial delivery.



WHAT WE DO

Industrial Supply for Individual Equipment and Complete Project Requirements

AKPAYA Technology supplies **industrial machinery, equipment and technical systems** for public institutions, private companies, contractors and international projects.

Our supply model is not limited to a single manufacturer or product category. We coordinate **multi-brand and multi-product requirements** and provide customers with a single commercial and operational counterpart throughout the project.

Through our Turkish manufacturing and supplier network, we support requirements ranging from **individual machines and spare parts to complete workshop, production and facility equipment packages.**



HOW WE WORK

ONE PROCESS. ONE RESPONSIBLE SUPPLIER.

RFQ → TECHNICAL REVIEW → OFFER → PROCUREMENT → QUALITY & DOCUMENTATION → LOGISTICS → DELIVERY → AFTER-SALES

OUR PROCESS

01 — REQUIREMENT ANALYSIS

RFQ • Tender Documents • BOQ • Technical Specifications

02 — TECHNICAL EVALUATION

Product Selection • Specification Compliance • Technical Clarifications

03 — SOURCING & COMMERCIAL OFFER

Manufacturer Coordination • Pricing • Delivery Terms • Commercial Proposal

04 — PROCUREMENT & PROJECT COORDINATION

Order Management • Supplier Coordination • Production Follow-up

05 — DOCUMENTATION & QUALITY CONTROL

Datasheets • Certificates • Inspection • Packing & Export Documents

06 — LOGISTICS & DELIVERY

Export Operations • International Transport • Delivery Coordination

07 — INSTALLATION & TRAINING

When Required by the Project

08 — WARRANTY & AFTER-SALES SUPPORT

Spare Parts • Technical Support • Service Coordination



PROJECT EXPERIENCE & TRACK RECORD

PROJECT CAPABILITIES

PUBLIC PROCUREMENT

Machinery • Equipment • Technical Systems • Institutional Requirements

INTERNATIONAL PROJECTS

Industrial Equipment • Machinery • Multi-Item Supply Packages

TURNKEY EQUIPMENT SUPPLY

Workshops • Production Equipment • Technical Facilities • Integrated Packages

SPECIALIZED PROCUREMENT

Project-Specific Machinery • Technical Components • Spare Parts • Custom Requirements

SELECTED PROJECT REGIONS

TÜRKİYE

Public Institutions • Municipalities • Industrial & Technical Projects

EUROPE

Germany • France • Spain • Poland • Italy • Kosovo • North Macedonia

MIDDLE EAST

Jordan • Saudi Arabia • Iraq • Qatar

AFRICA

Togo • Benin • Morocco • Algeria • Ghana • Nigeria • South Africa

ASIA

Pakistan • Bangladesh • Azerbaijan • Sri Lanka • Singapore



SELECTED PROJECTS & CASE STUDIES

Capability to Manage Complex, High-Value and Multi-Disciplinary Projects

AKPAYA Technology has developed and managed commercial and technical proposals ranging from individual industrial equipment requirements to **multi-million-dollar international projects involving multiple systems, manufacturers and technical disciplines.**

Our experience includes public procurement, international tenders, industrial facilities, production systems and integrated project packages requiring detailed technical evaluation, supplier coordination, commercial consolidation and international delivery planning.



SELECTED PROJECTS & CASE STUDIES

TÜRKİYE | VOCATIONAL & TECHNICAL EDUCATION INFRASTRUCTURE

Large-scale technical equipment project developed for the modernization of vocational and technical education workshops and laboratories.

Project Scope

10 Technical Education Fields

Construction • Laboratory • Machinery & Design • Metal • Furniture & Interior Design • Fashion • Automotive • Agriculture • Plastics • HVAC & Installation

Integrated Delivery Requirements

Equipment Supply • Delivery • Installation • Assembly • Commissioning • User Training • Warranty • After-Sales Support

Multi-Disciplinary Equipment Structure

Industrial Machinery • Workshop Equipment • Laboratory Systems • Technical Training Equipment • Tools & Accessories



SELECTED PROJECTS & CASE STUDIES

INTEGRATED LIVESTOCK & FOOD INDUSTRY PROJECT

Saudi Arabia | Large-Scale Integrated Industrial Project

Development of an integrated industrial project covering:

Feed Production → Livestock Facilities → Slaughtering → Food Processing → Cold Storage → Waste Management

Multi-disciplinary technical evaluation, manufacturer coordination, equipment integration and consolidated commercial project development.

LARGE-SCALE POWER GENERATION PROJECT

Benin | 400 Diesel Generator Units

USD 6,000,000 Commercial Proposal

Technical and commercial development for the supply of **400 diesel generator sets**, including equipment configuration, commercial structuring, export planning and international project delivery.



SELECTED PROJECTS & CASE STUDIES

Proven Institutional Supply Experience Across Türkiye

AKPAYA Technology has extensive hands-on experience in **public procurement, institutional supply and project-based equipment delivery** for municipalities, government authorities, universities, healthcare institutions and other public organizations across Türkiye.

Our completed and ongoing contracts cover **industrial machinery, generators, environmental technologies, food-processing equipment, workshop systems and specialized institutional requirements.**

MUNICIPALITIES & LOCAL AUTHORITIES

Metropolitan & District Municipalities • Provincial Special Administrations • Environmental & Infrastructure Authorities

GOVERNMENT INSTITUTIONS

Gendarmerie • EGO • TCDD • DHMI • Agriculture • Health • Youth & Sports • Correctional Institutions

UNIVERSITIES & HEALTHCARE

Universities • Public Hospitals • Provincial Health Directorates • Technical & Institutional Facilities

FROM PUBLIC TENDERS TO INDUSTRIAL PROJECT DELIVERY

Technical Compliance → Contract Management → Supply → Delivery → Installation → After-Sales



AKPAYA IN NUMBERS

Domestic track record behind SupplierTR's international supply

80+

Public contracts executed

Machinery, equipment & technical systems for public authorities

100+

Public institutions served

Defense, state enterprises, ministries, universities, municipalities

35+

Municipalities

Metropolitan and district municipalities across Türkiye

40+

Provinces delivered to

Nationwide delivery, installation and service coordination

150+

Manufacturer partners

Authorized dealer & manufacturer network

12

Industrial sectors

From CNC workshops to power generation



INDUSTRIES WE SUPPLY

12 sectors | One contract, one point of responsibility



Machine Tools & CNC

28

CNC lathes & machining centers, conventional machines, presses, saws

Sheet Metal, Laser & Bending

13

Fiber laser & plasma cutting, press brakes, bending, marking

Welding & Surface Treatment

13

Welding machines & robots, fume extraction, sandblasting, polishing

Plastics & Injection

9

Injection & extrusion machines, molds, composite / polyester products

Compressors, Pumps & Hydraulics

16

Screw & piston compressors, pumps, hydraulic systems

Woodworking Machinery

11

CNC routers, panel saws, edge banders, joinery workshops

Power Generation & Electrical

24

Diesel generator sets, transformers, cables, lighting towers, solar

Environmental & Municipal

18

Composting systems, sweepers, waste containers, prefabricated units

Lifting & Material Handling

17

Scissor lifts, manlifts, cranes, forklifts, weighbridges

Agriculture, Food & Kitchen

19

Farm machinery, milking & cooling, feed mills, industrial kitchens

Laboratory & Test Equipment

9

Material testing, laboratory and quality-control equipment

Paint Booths & Industrial Cabins

8

Paint & drying booths, industrial cabins, construction equipment

Figure at top right of each tile = number of manufacturer partners in that sector.



MANUFACTURER NETWORK (1/2)

Authorized dealer & manufacturer partners | Workshop, machining & production

MACHINE TOOLS & CNC

Yuntes CNC · Tayama CNC · Tezmaksan · Akyapak · Borsan CNC · CMS CNC · Etasis CNC · Almira CNC · Atem Makina · Beşgen CNC · Erkan CNC · IstMak CNC · Limra CNC · Makser CNC · Urhan CNC · Vatan CNC · Tugayhan CNC · Toskar CNC · UMS Makine · Kar-Tes · Durmatik · Boyka · Eray Tezgah · Hico Pres · Forba Hidrolik · Netmak · MAB Kesici Takım · Teknik Balans

SHEET METAL, LASER & BENDING

Robocut · Lazerpol · Point Lazer · Derya Lazer · GK Lazer · LazerFix · Linermak · Mekotek · Sena Makina · İzoref · Ege Makine · Yaşar Makina · Kaya Group

WELDING & SURFACE TREATMENT

Askaynak · ATM Kaynak · Işık Kaynak · Kum Robotics · Freshweld · Yakamoz · RGWEL · Saykar · Satmak · Çetingil · BF Blast · Zega · Vermak

PLASTICS & INJECTION

Ekin Makina · Demak Ekstrüzyon · Fatih Polyester · Arangün Plastik · Kayalar Plastik · Segoya · Atelsan · PDS Kalıp · Uçak Plastik

COMPRESSORS, PUMPS & HYDRAULICS

Ekosan · Alkin · Global Kompresör · Lupamat · Özen · Yiğitsan · Kuletaş · Hugepump · Kube Pompa · Pomsan · DPS Pompa · SPP Pompa · Hidroliksan · Konhidroliksan · Dizayn Hidrolik · Teksan Hidrolik

WOODWORKING MACHINERY

Teknomak · Anadolu Makina · Elfamak · Akemsan · Fimaksan · Diacam · Hasmak · Ünver Makine · Mertmak · Özkonyalılar · Art Makina



MANUFACTURER NETWORK (2/2)

Authorized dealer & manufacturer partners | Energy, environment & specialized

POWER GENERATION & ELECTRICAL

Aksa · Teksan · Genpower · Tamsan · Gücbir · Emsa · Arken · Emya · Ersan · Makelsan · Lion Power · Arel · Jenkom · Artsan · Merfa · Power Elektronik · Tunçmatik · Elektra Trafo · Tema Trafo · Bilfer Kablo · DRD Kablo · RN Kablo · Kentsel Aydınlatma · Ertel Güneş

ENVIRONMENTAL & MUNICIPAL

Opsis Kompost · Bioex · Biokom · Eco24 · AKE Çevre · Aria Çevre · Tekdem Cleanvac · Tekniker · Alpex · DASS · Teknojet · Rotowash · Karmod · Teber Prefabrik · Hedef Konteyner · Cenas Konteyner · ESC Konteyner · Sigma Konteyner

LIFTING & MATERIAL HANDLING

Ansan Hidrolik · Makser Platform · Elmas Vinç · Arnikon Vinç · Dinamik Vinç · Zifsan · Canber Vinç · Ceylift · Netlift · Onderlift · Powerlift · OLS Lift · Enkay Lift · Galen Manlift · Liftturk · Tek Tartı · Tuna Sistem

AGRICULTURE, FOOD & KITCHEN

Setuay · Başak Traktör · Özmak · Fimaks · Çınar · Agromeks · AKY · Rema · Hisarlar · Tetma · Torunoğlu · Polatoğlu · Armas · Cemsan · Nekomak · Asaflar · Ebsa · Bedo · Kromlüks

LABORATORY & TEST EQUIPMENT

Sanlab · Ankyralab · Bilimlab · Tekolab · Teknotest · Testone · Utest · Rottest · Dayel

PAINT BOOTHS & INDUSTRIAL CABINS

Novatek · Rolax Kabin · MHT Kabin · Bodur Endüstriyel · Met-Teknik · Santürk · Globmac · Parhan



INSTITUTIONAL CLIENTS IN TÜRKİYE

Public authorities supplied through public procurement

DEFENSE & SECURITY

Gendarmerie General Command (procurement, engineering & inspection units) · Ministry of National Defense main maintenance centers, supply depots and military factories · Air Force technical schools · Naval shipyards · MKE

STATE ENTERPRISES & INFRASTRUCTURE

TCDD Turkish State Railways · TÜRASAŞ · Turkish Hard Coal Enterprise (TTK) · EGO Ankara · DHMİ State Airports Authority · DSİ State Hydraulic Works · TPAO · EÜAŞ · Tarım Kredi

MINISTRIES & PROVINCIAL DIRECTORATES

Agriculture & Forestry (provincial directorates, Aviation Dept.) · Environment & Urbanization · National Education · Youth & Sports · Health (provincial directorates, state hospitals) · Justice (correctional facilities) · Governorships · Special Provincial Administrations

UNIVERSITIES

Boğaziçi University · Çukurova University · Gebze Technical University · Muğla Sıtkı Koçman University · Samsun University · Nevşehir Hacı Bektaş Veli University

MUNICIPALITIES (35+)

İstanbul Metropolitan · Ankara Çankaya & Mamak · İzmir Bornova, Karabağlar & Aliağa · Kocaeli, İzmit & Kandıra · Gaziantep Şahinbey · Şanlıurfa & Eyyübiye · Hatay · Erzurum · Kayseri Kocasinan & Melikgazi · Eskişehir Tepebaşı · Sakarya Adapazarı · Tarsus · Uşak · Burdur · Bolu · Çorum · Kırşehir · Niğde · Ünye · and others



FINANCIAL & OPERATIONAL STRUCTURE

A Growing Company Built for Long-Term Business

AKPAYA Technology maintains an active financial and operational structure supporting public procurement, industrial supply and international business activities.

Since its establishment, the company has continuously expanded its banking relationships, supplier network, procurement activities and project portfolio.

AKPAYA operates through established commercial banking channels and maintains regular accounting, taxation and statutory reporting in Türkiye.

Our financial structure is designed to support procurement operations ranging from individual equipment supply to multi-product and project-based requirements.



FINANCIAL & OPERATIONAL STRUCTURE

ACTIVE COMMERCIAL OPERATIONS

Continuous procurement, contracting and supply activities.

MULTI-BANK INFRASTRUCTURE

Established commercial banking relationships supporting domestic and international transactions.

REGULAR FINANCIAL REPORTING

Accounting, corporate tax and statutory reporting maintained in accordance with Turkish regulations.

SCALABLE PROCUREMENT MODEL

Operational structure capable of coordinating multiple suppliers, contracts and simultaneous projects.



FINANCIAL & OPERATIONAL STRUCTURE

CORPORATE REGISTRATION & LEGAL STRUCTURE

Registered in Türkiye. Structured for Industrial & International Trade.

Legal Entity

AKPAYA Teknoloji Makine Hırdavat Bilgisayar İnşaat Sanayi ve Ticaret Ltd. Şti.

Head Office

Ostim Organized Industrial Zone Ankara, Türkiye

CORPORATE & PROCUREMENT REGISTRATIONS

Trade Registry
Tax Administration
Public Procurement / Tender Platforms
Export & Foreign Trade Infrastructure
OAİB Membership
Relevant Industrial & Commercial Registrations

MANUFACTURER & AUTHORIZED SALES NETWORK

Authorized Dealerships
Manufacturer Partnerships
Project-Specific Manufacturer Authorizations
Technical Supplier Network
After-Sales & Spare Parts Cooperation



KEY PERSONNEL

Project team assigned to supply, installation, commissioning and training

PROJECT MANAGER



Yakup Yaşar

Founder & General Manager

Experience: 10+ years in tender management, procurement and project execution

Responsibility: Overall contract, supply and delivery coordination

Education: *Anadolu university*

Languages: *Turkish, English*

LOGISTICS MANAGER



M. Remzi TOPRAK

Experience: International logistics, shipment planning and delivery coordination

Responsibility: Domestic & international logistics • Export documentation • Shipment coordination • Delivery planning • Supplier & carrier coordination

Education: *Atılım university*

ADMINISTRATIVE AFFAIRS SPECIALIST



M. Levent PANCARCI

Experience: Administrative operations and project documentation

Responsibility: Administrative documentation • Contract files • Corporate records • Project documentation • Internal coordination

Education: *Kırıkkale university*

KEY PERSONNEL

Project team assigned to supply, installation, commissioning and training

PURCHASING SPECIALIST



Mert AK

Experience: Industrial procurement and supplier coordination

Responsibility: Supplier communication • Quotation collection • Commercial comparison • Order follow-up • Procurement documentation

SALES SPECIALIST



Soner ERGÜNER

Mechanical / Manufacturing Engineer

Experience: B2B sales and customer coordination

Responsibility: Customer requirements • Commercial offers • RFQ coordination • Product communication • Sales follow-up

Education: *Ankara university*

SALES SPECIALIST



Doğukan KARAKAYA

Technical Trainer

Experience: International sales and customer relations

Responsibility: International enquiries • Customer communication • Quotation follow-up • Project coordination • After-sales communication

Education: *Ankara university*

WHY AKPAYA TECHNOLOGY

A Real Company. An Active Organization. A Growing International Procurement Network.

AKPAYA Technology combines practical procurement experience, formal corporate infrastructure and access to Türkiye's industrial manufacturing network under a single responsible organization.

We are not structured around a single product, manufacturer or market. Our organization continues to grow through new supplier relationships, public and private procurement projects, international enquiries and long-term business partnerships. Through SupplierTR, we are building an international procurement platform that makes Türkiye's industrial capabilities more accessible to buyers worldwide.

OUR COMMITMENT

We aim to build long-term partnerships based on **technical accuracy, commercial transparency, reliable execution and accountability.**

Whether the requirement is a single machine or a complex multi-supplier project, our objective remains the same:

One Contract. One Point of Responsibility.

**Registered Corporate Entity | Active Procurement Operations | Established Supplier Network |
Public & Private Sector Experience | International Project Capability | Long-Term After-Sales
Commitment**

